## La Familia Supporting Hispanic Families with Innovative and Inclusive Resources Throughout the Recruitment Process

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## Your Presenters

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## Agenda

1 - Hispanic Families and Students in the US

2 - What RNL Research Tells Us About Hispanic Families and Students

- Programs for the Support and Success of Hispanic Students and their Families

4 - Best Practices to Engage Hispanic Families

## Hispanic Families and Students in the US

## Hispanics in the US



RNL U.S. Census Bureau, Current Population Survey, Annual Social and Economic Supplement, 2021.

## Hispanics in the US

## Population Growth

Hispanic

| Hispanic | Total |
| :---: | :---: |
| $17 \%$ | $9 \%$ |

## Hispanics in the US

## Distribution by age in 2021

They represent a larger portion of the younger population!
 U.S. Census Bureau, Current Population Survey, Annual Social and Economic Supplement, 2021.

## Hispanics in the US

## Distribution by Family Income



RNL U.S. Census Bureau, Current Population Survey, Annual Social and Economic Supplement, 2021.

## Hispanics in the US

|  | Hispanic | Total |
| :--- | :--- | :--- |
| Less than High School | $26 \%$ | $6 \%$ |
| Degree |  |  |

Hispanic
21\%

## Bachelor's Degree or More

## Hispanics in Education

## 5 Facts about Latinos in Education - PEW Research

- In the last 10 years the Hispanic high school dropout rate has dropped.
- Enrollment for the Hispanic/ LatinX community has increased.
- Hispanic/LatinX are less likely to enroll in a four-year college, attend an academically selective college and enroll full time.
- Nearly half of the population attend a public two-year school or community college.
- Significantly less likely to have student debt.


## Hispanics in Education

## Hispanic, black high school dropout rates reach record lows

Hispanic, black high school dropout rates reach record lows


Notes: The dropout rate shown refers to the share of 18 -to 24 -year-olds who were not enrolled in school and had not completed high school. Blacks and Asians include the Hispanic portions of those groups. Whites include only non-Hispanics. Hispanics are of any race. Source: U.S. Census Bureau October Current Population Survey. PEW RESEARCH CENTER

## Hispanics in Education

## The University of Arizona

Hispanic or Latinx Fall Enrollment


RNL The University of Arizona Analytics \& Institutional Research, Campus Communities, 2023.

# What RNL Research Tells Us About Hispanic Families and Students 

## Family Involvement in College Planning

Family helping with college planning

## Hispanic families more likely to help with

Finding colleges/universities for me to check out
Talking to me about how we are going to pay for my college
Meeting with me and my high school counselor to talk about
options
Taking virtual tours with me

## Hispanic families less likely to help with

Researching the college on the college website
Finding information about specific colleges/universities I am interested in (calling or emailing the school)
Driving me to take tours in person
Going to a college fair in my high school

Families' Preferred Channel


[^0]
## Resources Used by Students for College Planning

## Hispanic students are more likely to use

- The college's or university's website
- Social media posts
- Texts or live messages from admissions counselors
- Phone calls from admissions counselors

Hispanic students are more likely to find useful

- Virtual tours or virtual reality experiences
- Emails from a particular school
- Results from financial aid or scholarship calculator
- Printed brochures about the school
- Texts or live messages from admissions counselors
- Videos of campus, classrooms, students, and residence halls


## How important are financial aid and scholarships?

They are something we will take into consideration, 13\%

They are not a factor at all, 4\%


They are among the five top factors, 45\%

They are not a factor at all, 2\%
They are something we will take into consideration,


They are among the five top factors, 38\%

## Financing Difficulty



Difficult, 28\%


Difficult, 29\%

## Information Families Want to Know

## The cost

Account services and paying the tuition bill Admission requirements
Financial aid and scholarships
Safety precautions
Updates to my student's academic and financial records
Academics
Application process and timeline The strength of the academic programs Options to finance a college education

| Hispanic | Not seen |
| :---: | :---: |
| $100 \%$ | $44 \%$ |
| $99 \%$ | $61 \%$ |
| $99 \%$ | $24 \%$ |
| $99 \%$ | $27 \%$ |
| $99 \%$ | $60 \%$ |
| $99 \%$ | $64 \%$ |
| $98 \%$ | $22 \%$ |
| $98 \%$ | $32 \%$ |
| $97 \%$ | $39 \%$ |
| $96 \%$ | $54 \%$ |

## Information Families Want to Know (continued)

Housing
Community life and activities
Food services and dining
The Iocation
What makes the institution different
The athletic season
Diversity and other demographics

| Hispanic | Not seen |
| :---: | :---: |
| $94 \%$ | $44 \%$ |
| $92 \%$ | $41 \%$ |
| $91 \%$ | $60 \%$ |
| $91 \%$ | $44 \%$ |
| $91 \%$ | $38 \%$ |
| $84 \%$ | $65 \%$ |
| $78 \%$ | $55 \%$ |

## Information Students Want to Know

Scholarship and financial aid information
Campus location, city, and community information Cost/Tuition information Campus and student life information Academic majors/programs list or course catalog Housing information
Additional details about a specific major/program General college or university overview Campus visit information Graduate outcomes and statistics

| Hispanic | Total |
| :---: | :---: |
| $50 \%$ | $22 \%$ |
| $48 \%$ | $42 \%$ |
| $46 \%$ | $38 \%$ |
| $44 \%$ | $43 \%$ |
| $43 \%$ | $50 \%$ |
| $41 \%$ | $29 \%$ |
| $40 \%$ | $49 \%$ |
| $40 \%$ | $36 \%$ |
| $38 \%$ | $39 \%$ |
| $38 \%$ | $34 \%$ |

## Campus Visits

## Virtual Campus Tours




# Programs for the Support and Success of Hispanic Students and their Families 

## Focus Areas

Program Growth \& Support
Enhancing current programming that supports families and creation of new programs
Increasing Bilingual Engagement
Specific efforts towards increased bilingual print materials, Spanish speaking staff, and programming offerings
Digital Resource Enhancement
Offering resources to families available 24/7/365
Assessment
Intentional assessment of Early Academic Outreach programming, this was a requested component by ABOR
Staff Support
Professional and student staff support to implement initiatives

## Current Programs

## The University of Arizona Wildcat Family Welcome Events



CAMPUS MAP - WLDCAT WELCOME

Wildcat Family Resource Fair
August 15th-17th, Bear Down Building, Time TBD
Join us to learn more about The University of Arizona, the campus community, and the many resources available to both you and your student We understand that oftentimes when a student has a concern or a question, they tend to lean on a family member first for an answe Discover departments and resources with the goal of providing families a glimpse into their student's life in their "home away from home" and how to help them best succeed.

## More Info Coming Soon!

Proud Parent Social

August 18th, Arizona Sands Club, 6:00pm
Parents, Family Members, and supporters this is your chance to mix and mingle with other parents, campus leadership, and Parents \& Sers. Friday, August 18th at the AZ Sands Club.

## More Info Coming Soon!

## Letters from Home

August 18th, Place and Time TBD
Join us for Letters from Home! PFP utilizes an electronic format, allowing supporters to write a note wherever they are located. This is process creates an equitable opportunity for anyone to participate and allows parents/supporters the opportunity to share a message of support to their student!

## Communications

We have grown our programming \& support to increase access and knowledge about college for Arizona students and their families.


## Communications

## Higher Education terminology

## WILDCAT VOCABULARY

APPLICATION TERMS:
 been receved.
 the section tuluect Application ee ee wever

 | progeses pop |
| :---: |
| aplcaion. |




Supplemental application: An addtidonal apoplcaton, usally reaured
 FINANCIAL AID TERMS




 Date Apill 1

Gititaid: finencial lad thet does not need to
schoustrstips sand grans.
ree Money!
scrolasships and grants free Money!
 instrution
Loons sethenep






## NEWLY ADMITTED TERMS:




Carmail: Studert emal sesice hat seneses st the efficial menso





ARIZONA PORTALS:


FAFs:A Applacaion todeeemine francial ald eligbility.
 francolodod arionenedu
After you're admitted:



Next Steps Center. Online enoliment thecklist once yourte admited
Handshake S Sudent employment and fWS opportunties:

Housing: n - campus $h$ ousing
heusingaritone edu
Scholarsthip Unverse: Atrone sctoloart




## VOCABULARIO WILDCAT

TÉRMINOS DE LA SOLICITUD
Aplication fee (Cuota de Admisión): Terifia para procesesar tu solicitud.

Aplication Fee Waviver (Exencióor de Cuota de Admision): Es posible que seas elegible para una exenctín de cuota de admision. La
exencín de la
cuota se puede encontrar en la solictud en la
la secclion tuluada Application Fee Waiver (exencolon de cuota de admision).
 donde puedes Ilenaro oeditit una
revisar el estado de $u$ usictud.

Curso de trabajo en progrese: Clasese que estotn actualmente en
progreso no han recibico una calificacion final. Deben ser


Sell-Reported Grades (Callicaciones Auto-Reportadas): Allenar una solictud, se te pediríd que ereontes tus califracioness actuales y passodes.
Supplemental Application (Solicitud Suplementaria): Una solictud
suplementaria. genererimente requerida a cuando
nit estuliente supiementiria, genenarimenter requenida cuindo un estudiante
quiere appicar a un programa mas selectivo, come el College of Fine Art (Bellas Ates) o Honors College (Colegio de Honores). Las
solictudes suplementaries son requeridas yse pueden encontrar en tu cuento de future Wilcat.
TÉRMINOS FINANCIEROS:

Costo de asistencia (COA): te da una idea de los costos anuales para
asistra
I universiddad Los costos se estiman en bese a promedios. Ayuda Financiera: Combinacion de becas y auto ayuda financiera para Ayuda Financiera: Combinacín de becas y auto ayvdad finan
ayudar a pagar la uniestidad ola carrera profesional
FAFSA : Solictud gratuita de ayuda federal pera estuliantes. Disponible
 antes de nuestra fecha p prorituraia. el 1 de maro.
Trabajo estudio fedeeral (FWS): Un programa de eavyda financiera
subsidido poo el gobiemo federal que proporciona traboijos de subsidiado por el gobiemo tederal qu.
medio tiempo para tuturos Wilcats.
Ayuda Gratita: Ayvda financiera que no requiere reembolso come

## Ayuda Gratuita Ayvad inna becas y suvvenciones.

Subvencioness Las subvenclones es sinerer que nor requirere reembolso
y generammente son bassadas en necesildad financilera
Préstamos: : Autovyda financiera que se puede usar para tu educcación
pero que (si) requierere reembolso.
por
Fecha de Prioridad: Fecha enlia que debes enviar tu FAFSA para ser
evaluado y obenene la mayor cantided de ayvad financiera posible evaluado y obtener la mayor cantidad de ayuda
La fecha p profitaria de Alizona es el 1 de maro.
Becas: Dinero grats o ayuda que no se teenen que devover. Tus calliceaciones informacion personal pueden ser considerados pari
abtener becas.

Autoayuda financiera: Requiere un compromiso de tu parte como
trabojar o pegar réstemos.

## TERMINOS PARA NUEVOS ESTUDIANTES:

 sions Letter (Carta de Admision): Carta oficial que se encuentis en tu cuenta de Future Wididat que muestra la decesision de admisNext Steps Center (Porral de Sisquientes Pasoss) Una guie en linea para byudarte en converitite en un wiccat oficiai. Las sectiones $s$ and completar los requistos.
Nümero de identificación de estudiante (SID) Y PNN: Se encuentra
tu carta de admision y es necesario para crear tu Net IO.
CatMail: Sevivio de correo electronico para estudiantes que sive como
medio de comunicacion official entrit tiy yid universidad.
rrollment Fee (Taritfa de inscripcion): Puedes pagar opospand tarffe en tu Next Steps Center para asegura tu lugary comprometerte a Acziona.
NetlD: IIdentiffcación del estudiante que se uss para verficar su
identidad en Arizona. Idenituad en Arizona.
Netlot: Una barrere adicional de seguridad en la que debes inscribirit
enerctes los portales en linea de Airiona.
Sudent Oiemtacion ( (rientación para nuevos estudiantes): Un Proorram obligatorio donde podrís seleccionar tu clasesy

## PORTALES DE ARIZONA

Antes de que seas aceptado/a:

## Future Wiidcat Account: Acceso a la solictud de admisión de Aizion

 arizone edulapoplyFAFSA: Solictud para determinar ayuda financiera. studentaid.gov
 de Artiona que aycuda con preguntas 5 sobre becas o ayude
Después de que seas admitido/a:
NetiD: Crea tu ID de estudiante: (Necesitaras tu SID y PM):

Netit+: Una barrear adicional de seguridad en el que tienes que

Next Steps Center T.Ty guvi en linea para completar después de ser
admitido: nexstress arizona eddu Tandshake: Oportuidades de empleo Handshake: Oportundidades de empleo para estudiantes $y$ FWS:
careerarizone eculu obs handshnheke Mousing/Residenciass: Intomación de vivienda en el campus. housina airione edy
Scholarship Universe: Portal de becas para estudiantes de Arizona:
scholarshiuviversearizon edu scholarshipuniverse arizona edu
Uaccess Student Center. Portal en linea para que administres 7 Us susutos académicos y la into us asuntos cacaemicoos yla inio
studenticenterarizona.edu

## Access

## Family Guest access platform re-designed

- English/Spanish option
- Cell phone compatible
- Instructions in English/Spanish
- Support services



## Increased Funding



## Best Practices to Engage Hispanic Families

## Outreach \＆Recruitment

－Engage in proactive and inclusive recruitment practices
－Hispanic students／families may have less access to college planning information
－Consider earlier AND later communication
－ $10^{\text {th }}$ Graders have the highest searched to

```
Impact on subgroups
```


## Enrollment

```
\(34 \%\) 个 for Hispanic students
25\％个 for Black Students
24\％个 for American Indian／Alaska Native Students
＊Who Receive Outreach via Search
```


## Completion

```
43\％个 for Hispanic Students
40\％个 for Black Students
48\％个 for American Indian／Alaska Native Students
```

－Engage families in the admissions process

## Parent Engagement

## Average email open rates for parents of current students at HSIs



[^1]
## Parent Engagement \& Bilingual Examples



## Bilingual Content

95\%
Percent of viewers who retain information after watching a video vs. $10 \%$ when reading it in text.

Identify key pieces of information that should be available to parents/families in English and Spanish

Determine most effective channel for content and intended audience

- Cost, Financial Aid \& Paying for College
- Safety
- Admissions documents covering requirements, deadlines \& visit information


## Bilingual Content

Financial Aid Information related to cost, scholarships and paying for college is often filled with confusing jargon!

- $70 \%$ of award letters do not explain difference between grants, scholarships, and loans
- More than one-third of award letters do not include cost information for students to calculate cost of attendance.
- $50 \%$ of award letters do not provide action steps



## [Blenventido, Thomas!

RNL Personal Financial Aid Videos powered by Allied Pixel

## Build Community \& Connections

Students indicate that they use campus websites, social media, and texts or live messages with admissions counselors as their primary sources for college planning

Resources Used by Students for College Planning


Digital Student Engagement powered by ZeeMee helps students make friends and find community throughout the enrollment process through peer engagement.

## Build Community

ZeeMee has more than 1.4 million active users across 173 countries:

- $70 \%$ of ZeeMee users self-identify as non-White
- Of those, $17 \%$ identify as Hispanic/Latino

ZeeMee offers spaces for the Hispanic/Latino community to connect:

- LatinX Student Forum (1,681 members and 242 messages in 2023 so far)
- Spanish Practice (1,863 and 723 messages in 2023 so far) Social ZeeMee chats
- Campus partners also host Hispanic/LatinX chat channels for students in their community


The University of Texas at San Antonio
San Antonio, TX, USA
The University of Texas at San Antonio, a Tier One, urban-serving university. With over 34,000 students, it's the largest public university in the San Antonio area UTSA advances knowledge through research \& discovery, teaching \& learning, community engagement, and public service.

Interested Students

of Te. and 18587 other students are interested in The University of Texas at San Antonio.

## Stay in touch!

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## Download the 2023 Prospective Family Engagement Study




[^0]:    RNL RNL, Ardeo, \& CampusESP (2023). 2023 Prospective Family Engagement Study. Ruffalo Noel Levitz

[^1]:    CampusESP engagement data from 16 HSIs (2023)

