



PRESENTATION HANDOUT



ORAL ROBERTS UNIVERSITY

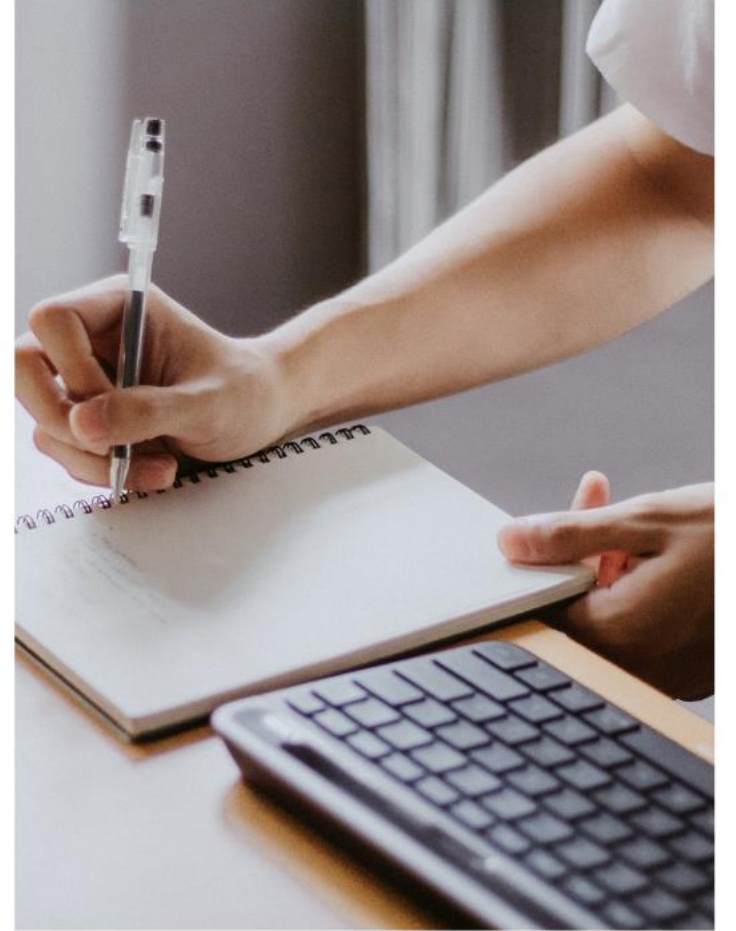


RETAINING ADULT LEARNERS IN AN ONLINE ENVIRONMENT





THE ONLINE ENVIRONMENT TODAY





NAVIGATING RETENTION IN ONLINE HIGHER EDUCATION POST-COVID19

"While schools that are primarily online saw gains last year during the height of the pandemic, those positives turned to negatives this fall, with enrollment dropping by 5.4% for undergrad programs and 13.6% for graduate programs."

Nadworny, Elissa. "College Enrollment Plummeted During The Pandemic. This Fall, it's Even Worse." NPR, October 26, 2021, <https://www.npr.org/2021/10/26/1048955023/college-enrollment-down-pandemic-economy>.

RETENTION FACTORS FACING ADULT LEARNERS



**MANAGING
TIME/WORK**

FAMILY

FINANCES

PANDEMIC

MENTAL HEALTH

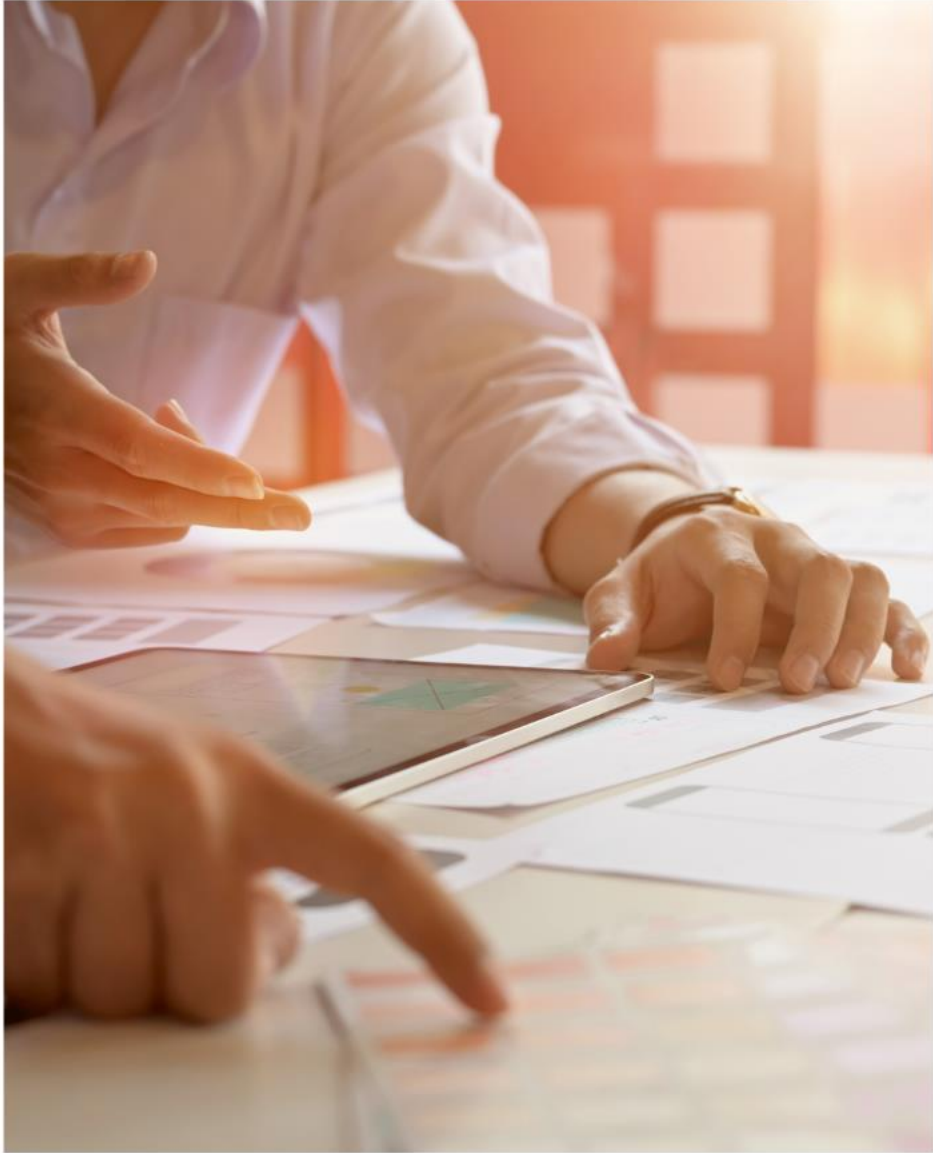
SUPPORT SYSTEMS

01 EDUCATION PLAN

02 FINANCIAL PLAN

03 SUCCESS PLAN





EDUCATION PLAN

- 01 Formatted for The Individual
- 02 System to Make Quick Updates
- 03 Academic Support

FINANCIAL PLAN

- 01 Designated Online Specialist
- 02 Processes That Run With the Rhythm of Online





SUCCESS PLAN

Managing a Student From
Application to Graduation

ORGANIZATIONAL ISSUES



Too Much Administration

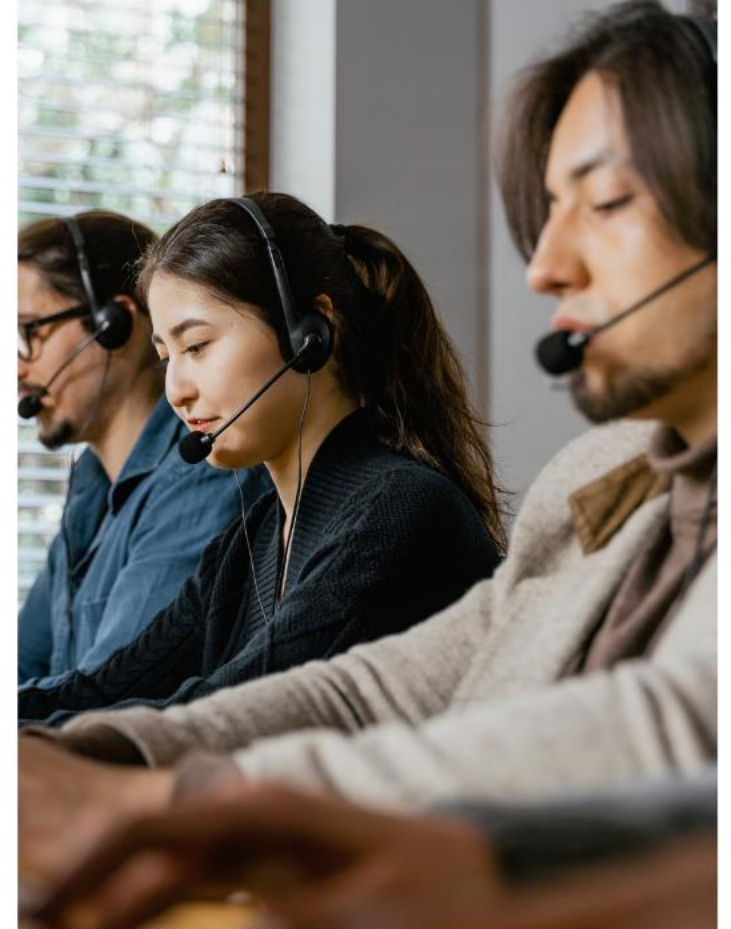
Transactional Student
Engagement

Enrollment Vs Registration



ENROLLMENT VS. REGISTRATION

Enrollment - Transformational
Registration - Transactional





SUCCESS COACH (RELATIONSHIP)

**DESIGNATED POINT
OF CONTACT**

**MANAGE THEIR
"WHY"**

**SUCCESS
METRICS**

**NEW VS. CURRENT
STUDENTS**



Who Is Responsible For The Success of Each Student?

- 01 Set Expectations for Students and Staff
- 02 Deadlines and Touchpoints
- 03 Does Not Have To Be The Expert

RETENTION IS A MINDSET

FROM APPLICATION
TO GRADUATION



01 Encouragement

02 Find Solutions

03 Create a Plan

04 Resources

There will be moments of doubt in the mind of a student.

The question is not "if" it will happen, but "when" it will happen.

KNOW THE
"WHY"



METRICS

- 01 No Access Report
- 02 At-Risk Report



NEW VS. CURRENT STUDENTS

01 Foundation

02 Expectations

03 Engagement



THANK YOU

CONTACT INFORMATION

 7777 S Lewis Ave, Tulsa, OK 74171

 www.oru.edu

 nacarson@oru.edu



Nathan Carson, MBA-L

Assistant Vice President of
Enrollment Management - Online